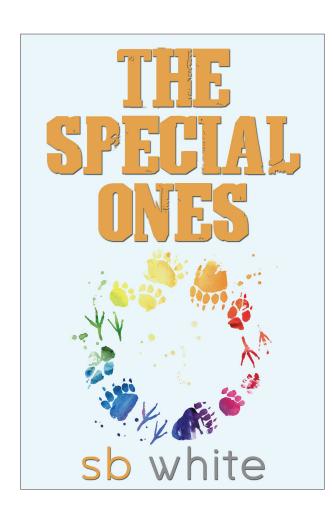
CASE STUDY

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The Special Ones

SB White

Genre: Fiction



Goal:

Generate interest and awareness for author and grandmother SB White and her book, *The Special Ones* that she wrote along with her granddaughter

Strategies:

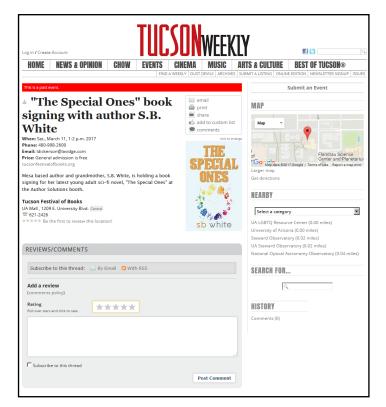
- Targeted Phoenix & Tucson based media and highlighted SB White's local/regional ties timed to the Tucson Festival of Books where she held a book signing
- Targeted national media with focus on fantasy, sci-fi, and young adult books and literature
- Developed custom pitches and leveraged SB White's role as a grandmother who encouraged her granddaughter to help write the book
- Sent copies of the book to reviewers at publications such as Raising Arizona Kids, The Noise, J Bronder Book Reviews, Story Monsters Inc., and more

Results:

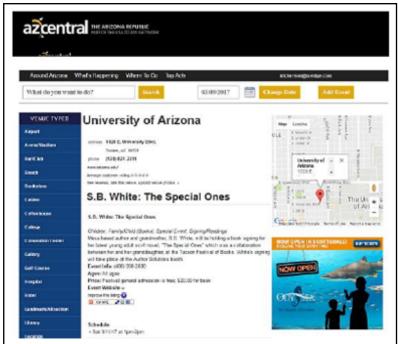
- 195 media outlets picked up the press release via PRWeb with combined total of more than 200 million potential impressions
- Secured calendar placements in *The Arizona Republic & Tucson Weekly* for book signing announcement and reviews on blogs such as **Groovin Moms & Night Owl Reviews**

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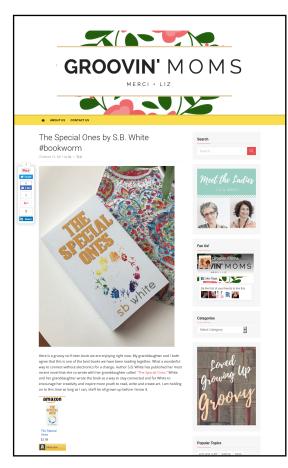
SB White's book signing session was included in the Tuscon Weekly website's calendar of events.



The book signing session was also featured in the Arizona Republic website's calendar of events.

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Liz of the Groovin' Moms blog wrote about the book in a blog post.



The book was featured in the book review website Night Owl Reviews.