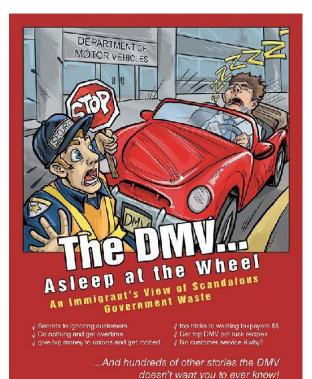
CASE STUDY

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The DMV . . . Asleep at the Wheel AN IMMIGRANT'S VIEW OF SCANDALOUS GOVERNMENT WASTE

Mariam Noujaim

Genre: Nonfiction



Mariam "The Mighty" Noujaim

Goal:

Generate traditional press interest in author Mariam Noujaim and her book, *The DMV . . . Asleep at the Wheel: An Immigrant's View of Scandalous Government Waste*—a humorous exposé on the state of California's squandering of taxpayer dollars, told from the perspective of a former government employee, that calls for additional accountability and transparency.

Strategies:

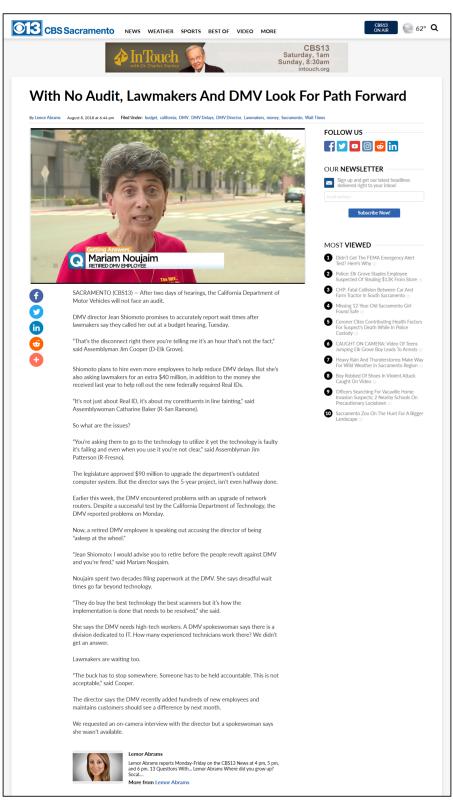
- Targeted California media focused on state and local government and the author's local and regional ties
- Targeted national and niche media focused on government accountability, transportation, family, humor and immigrant interest
- Leveraged Noujaim's status as an ex-DMV employee and government accountability activist and timed campaign launch to August DMV audit hearings at California State Capitol

Results:

- **71 media outlets** picked up the press release via PRWeb with a combined total of more than **56 million** potential viewers.
- Secured an on-camera interview for Mariam with Sacramento CBS affiliate <u>KOVR-TV</u>
- Received a review copy request from the **Bay Area News Group** and interest in interviewing Mariam from Sacramento NBC affiliate **KCRA-TV**

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The author was interviewed by Lemor Abrams, a CBS13 news reporter.